

Local Market Update – April 2016

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



White County

- 36.8%

+ 33.3%

+ 5.7%

Change in
New Listings

Change in
Closed Sales

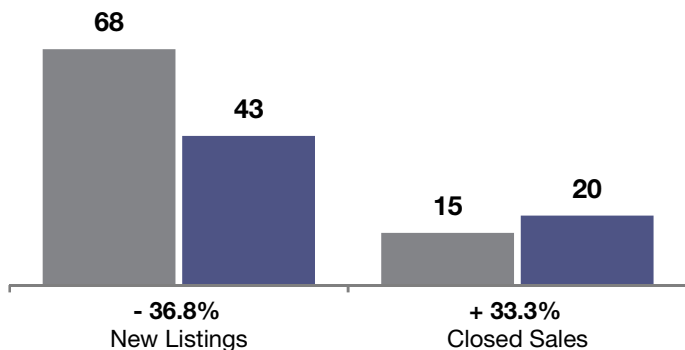
Change in
Median Sales Price

	April			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
New Listings	68	43	- 36.8%	205	164	- 20.0%
Closed Sales	15	20	+ 33.3%	49	72	+ 46.9%
Median Sales Price	\$112,500	\$118,950	+ 5.7%	\$92,000	\$93,000	+ 1.1%
Percent of Original List Price Received at Sale*	87.5%	92.1%	+ 5.2%	89.1%	92.0%	+ 3.2%
Months Supply of Inventory	21.2	15.2	- 28.4%	--	--	--
Inventory of Homes for Sale	444	365	- 17.8%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

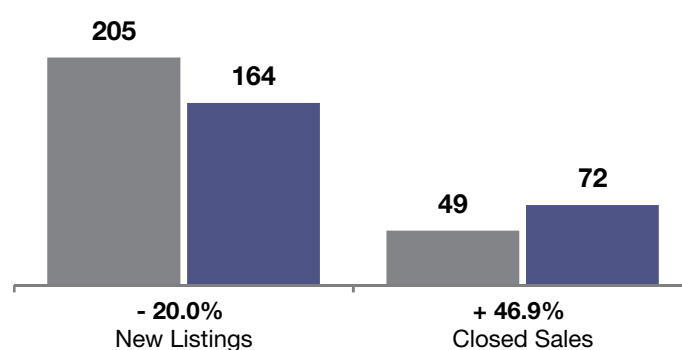
April

■ 2015 ■ 2016

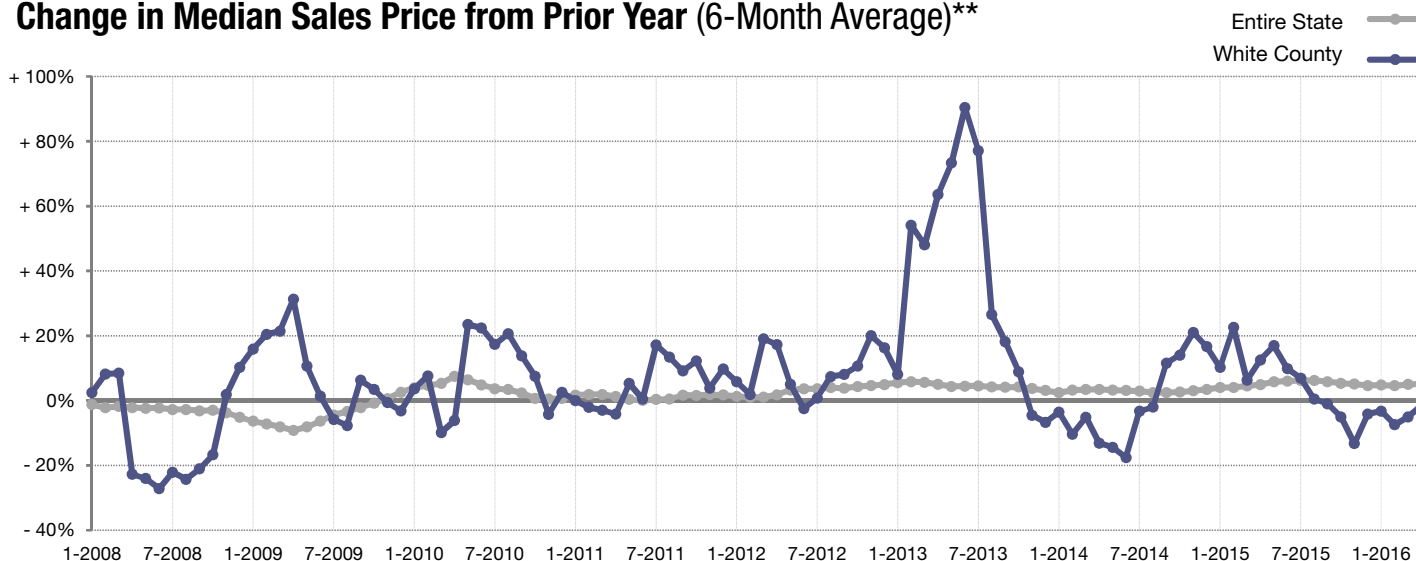


Year to Date

■ 2015 ■ 2016



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by ShowingTime 10K.