

Local Market Update – April 2016

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Sullivan County

- 43.3%

Change in
New Listings

- 22.2%

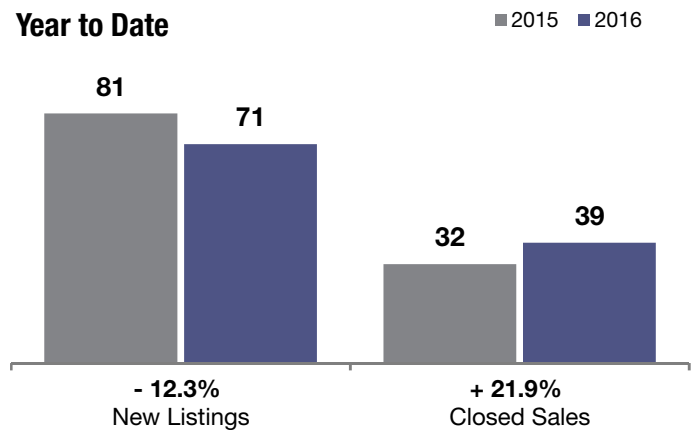
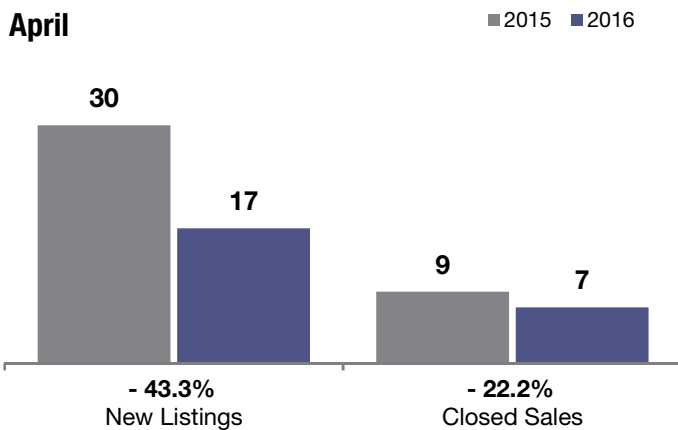
Change in
Closed Sales

- 36.5%

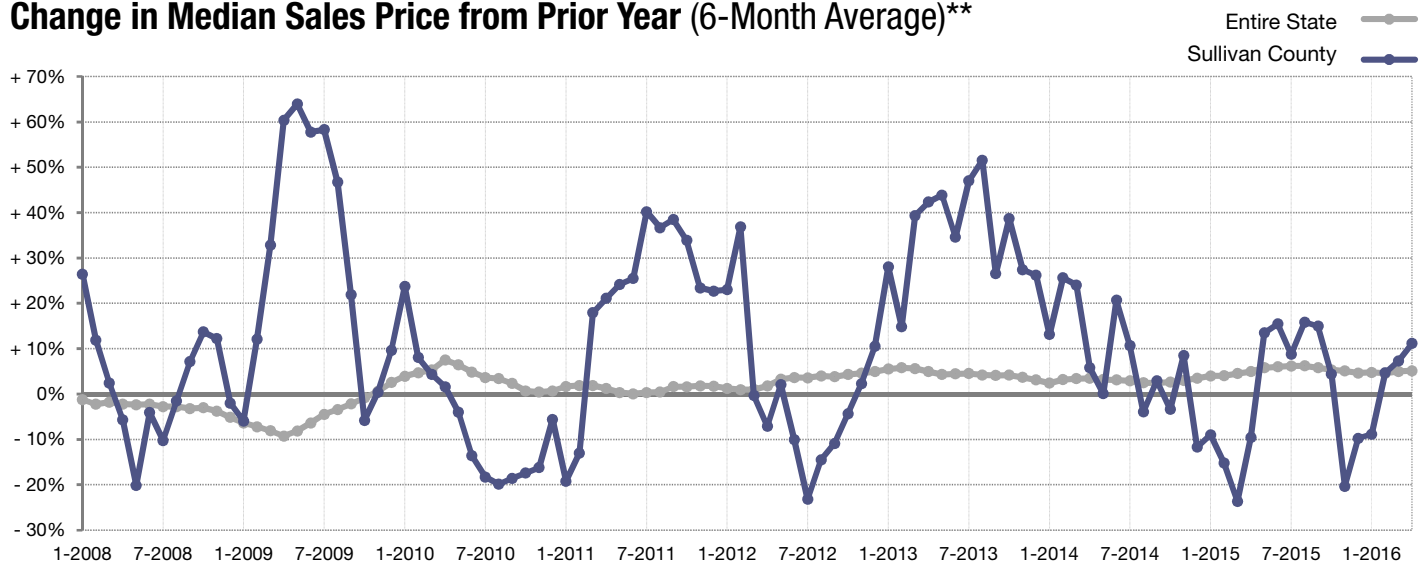
Change in
Median Sales Price

	April			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
New Listings	30	17	- 43.3%	81	71	- 12.3%
Closed Sales	9	7	- 22.2%	32	39	+ 21.9%
Median Sales Price	\$88,200	\$56,000	- 36.5%	\$62,250	\$55,300	- 11.2%
Percent of Original List Price Received at Sale*	86.8%	89.2%	+ 2.8%	84.8%	89.8%	+ 5.9%
Months Supply of Inventory	11.4	7.1	- 38.1%	--	--	--
Inventory of Homes for Sale	103	75	- 27.2%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by ShowingTime 10K.