

Local Market Update – April 2016

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Steuben County

- 37.1%

+ 25.0%

+ 32.7%

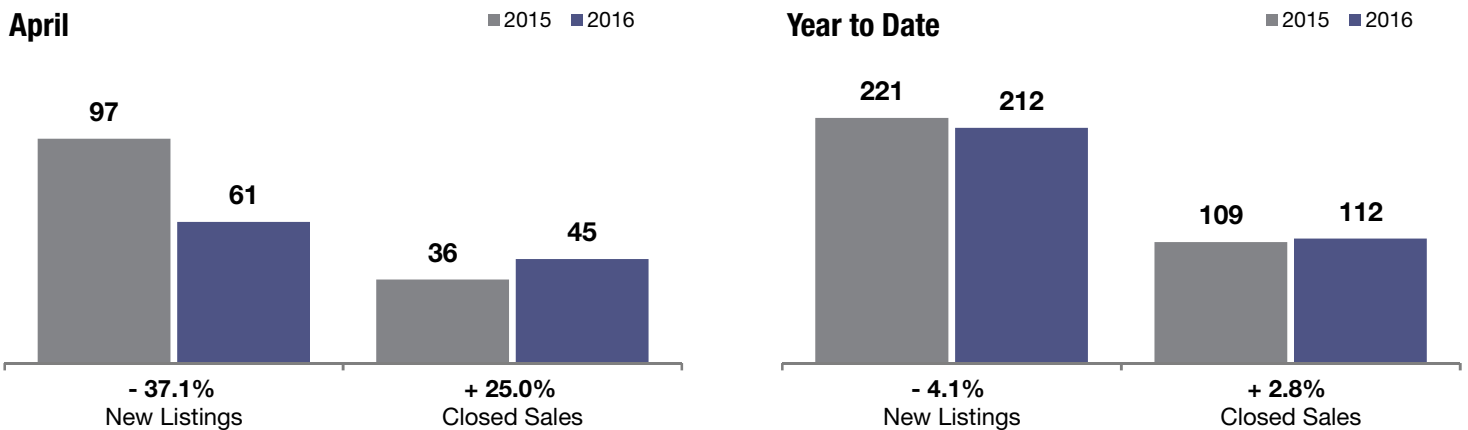
Change in
New Listings

Change in
Closed Sales

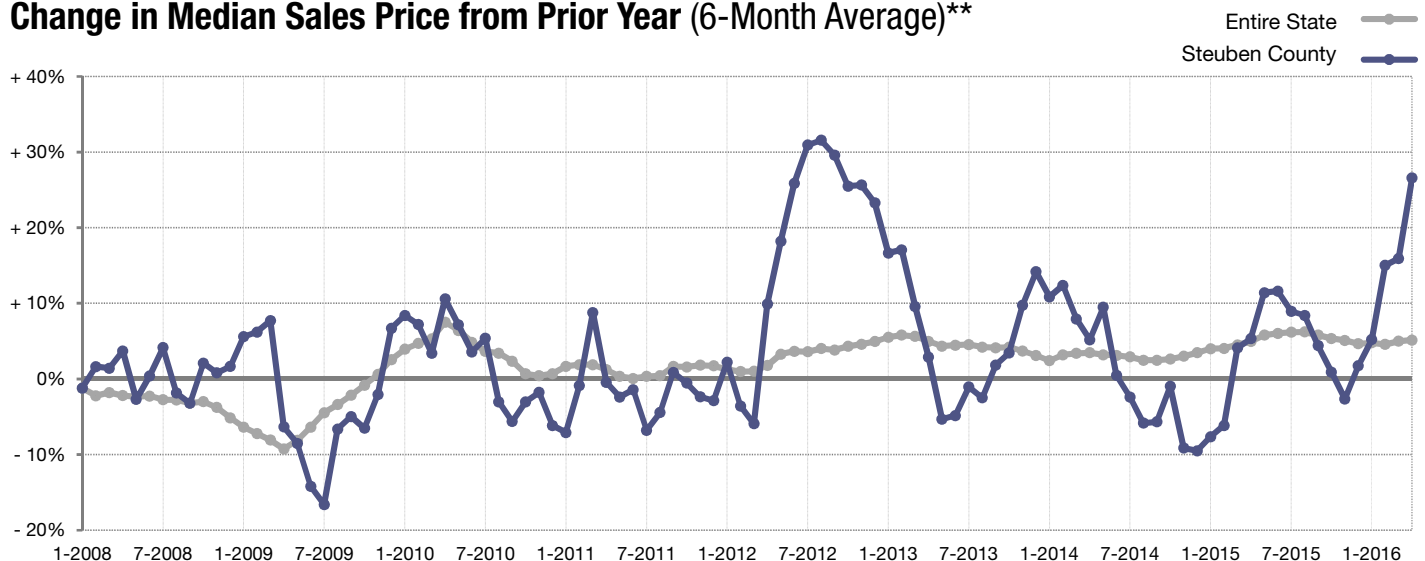
Change in
Median Sales Price

	April			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
New Listings	97	61	- 37.1%	221	212	- 4.1%
Closed Sales	36	45	+ 25.0%	109	112	+ 2.8%
Median Sales Price	\$114,950	\$152,500	+ 32.7%	\$115,000	\$145,450	+ 26.5%
Percent of Original List Price Received at Sale*	91.0%	95.2%	+ 4.7%	92.7%	95.0%	+ 2.5%
Months Supply of Inventory	11.3	9.0	- 20.6%	--	--	--
Inventory of Homes for Sale	428	364	- 15.0%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by ShowingTime 10K.