

Local Market Update – April 2016

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Pulaski County

+ 350.0%

- 28.6%

+ 12.9%

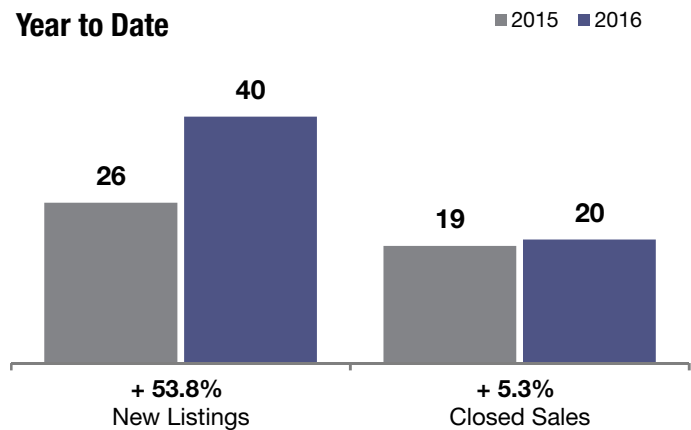
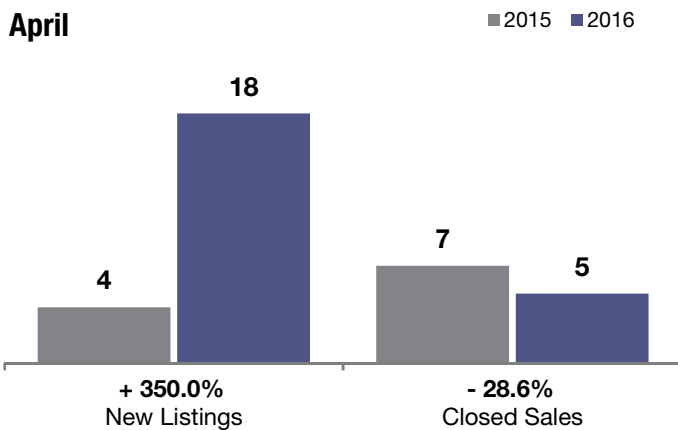
Change in
New Listings

Change in
Closed Sales

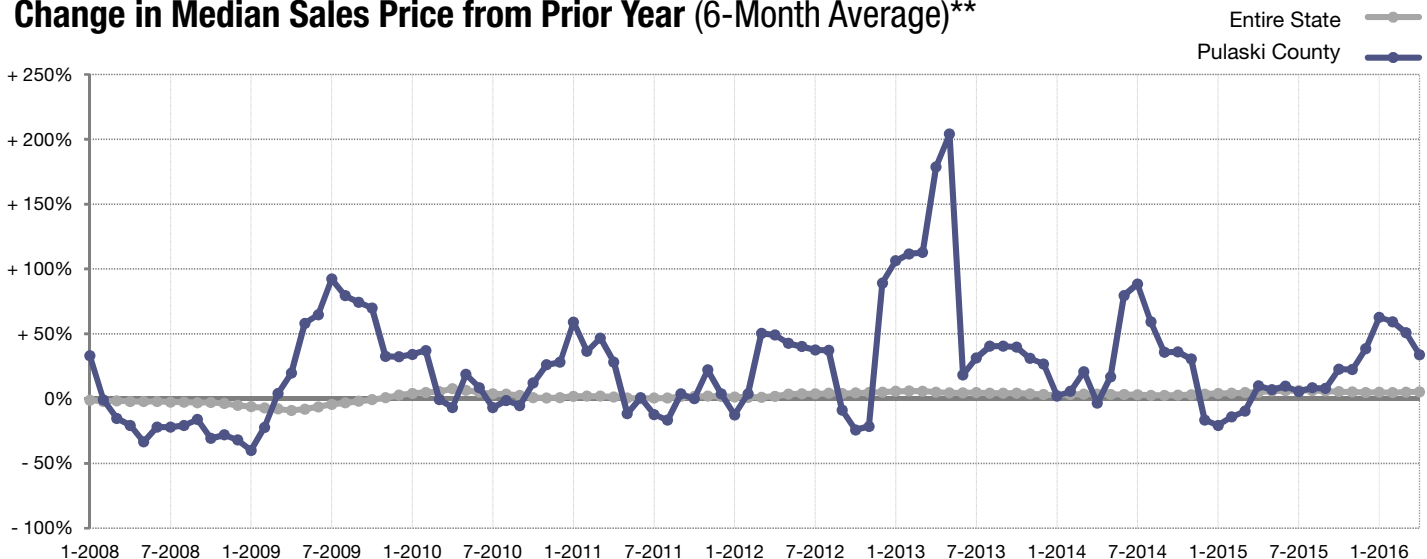
Change in
Median Sales Price

	April			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
New Listings	4	18	+ 350.0%	26	40	+ 53.8%
Closed Sales	7	5	- 28.6%	19	20	+ 5.3%
Median Sales Price	\$93,000	\$105,000	+ 12.9%	\$63,125	\$77,000	+ 22.0%
Percent of Original List Price Received at Sale*	87.0%	104.4%	+ 20.0%	83.8%	91.0%	+ 8.7%
Months Supply of Inventory	13.2	14.4	+ 8.7%	--	--	--
Inventory of Homes for Sale	64	72	+ 12.5%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by ShowingTime 10K.