

Local Market Update – April 2016

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Newton County

- 31.3%

Change in
New Listings

- 28.6%

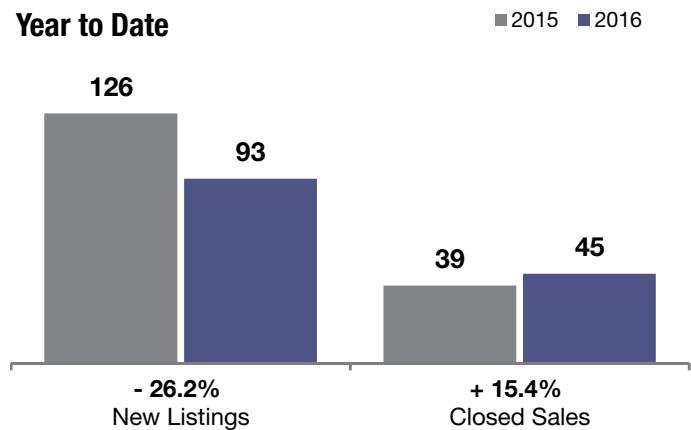
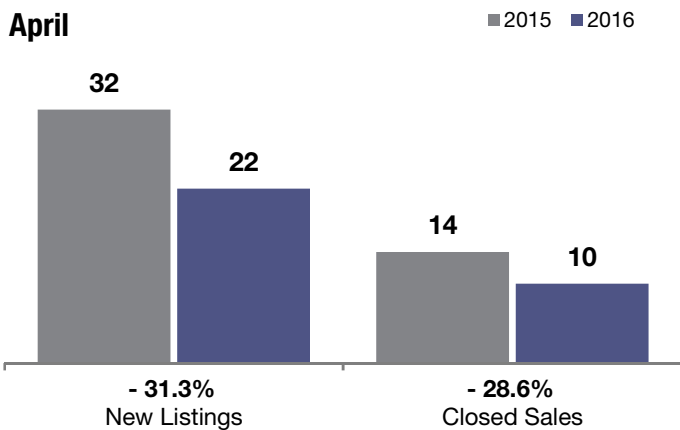
Change in
Closed Sales

- 1.5%

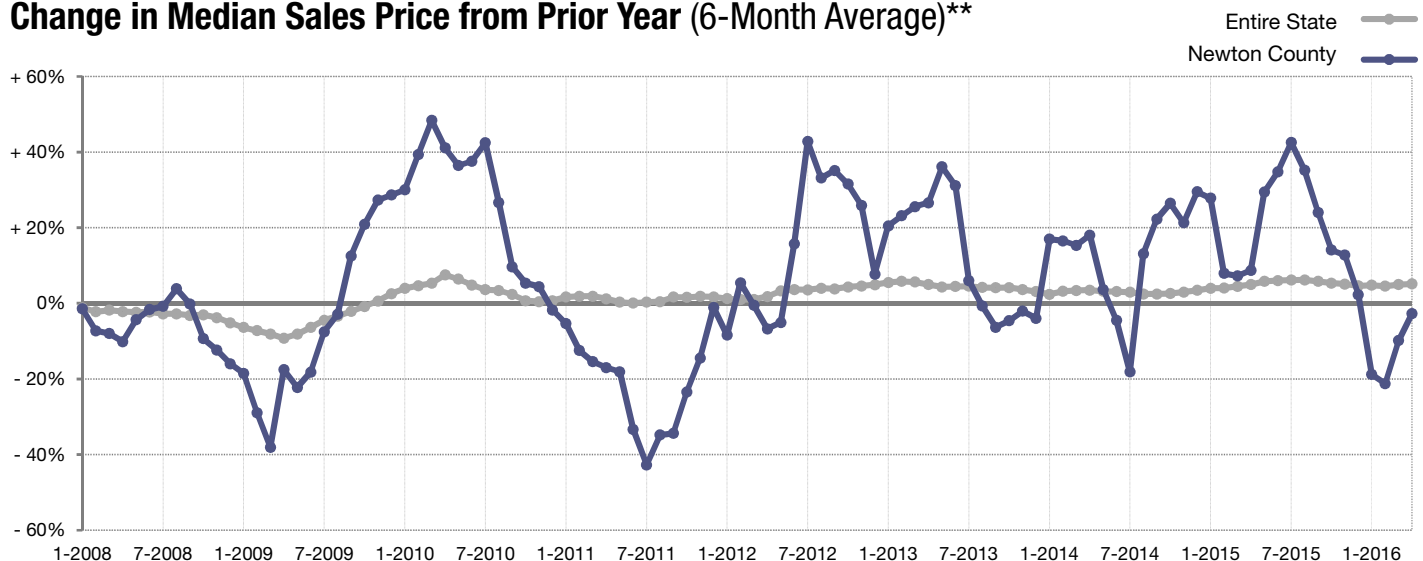
Change in
Median Sales Price

	April			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
New Listings	32	22	- 31.3%	126	93	- 26.2%
Closed Sales	14	10	- 28.6%	39	45	+ 15.4%
Median Sales Price	\$98,500	\$97,000	- 1.5%	\$101,750	\$100,000	- 1.7%
Percent of Original List Price Received at Sale*	84.9%	91.9%	+ 8.2%	87.8%	91.9%	+ 4.6%
Months Supply of Inventory	14.2	7.8	- 44.8%	--	--	--
Inventory of Homes for Sale	162	105	- 35.2%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by ShowingTime 10K.