

# Local Market Update – April 2016

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Martin County

**+ 11.1%**

Change in  
New Listings

**- 25.0%**

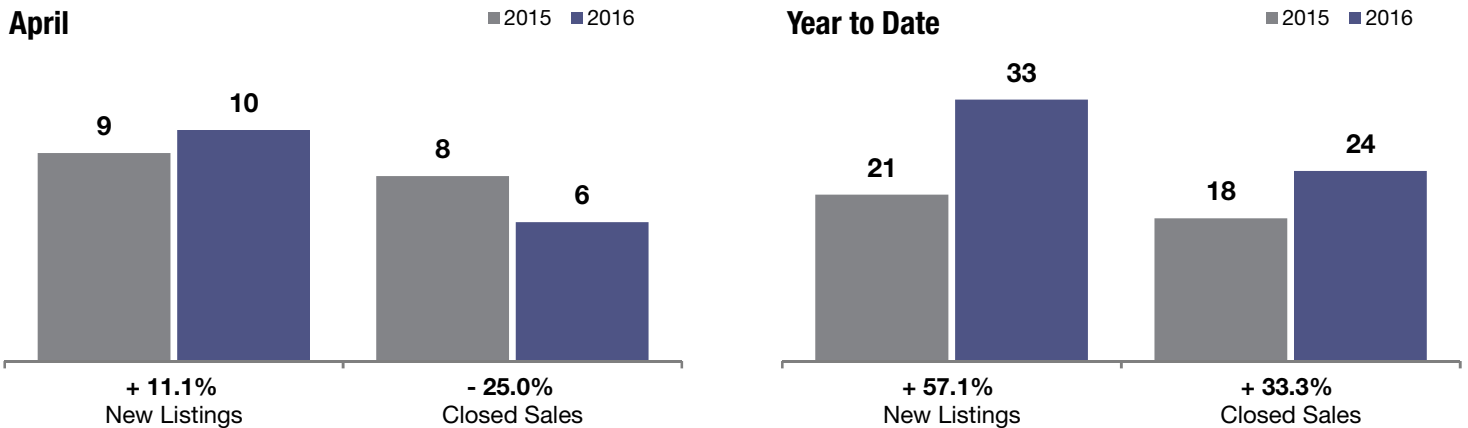
Change in  
Closed Sales

**+ 23.7%**

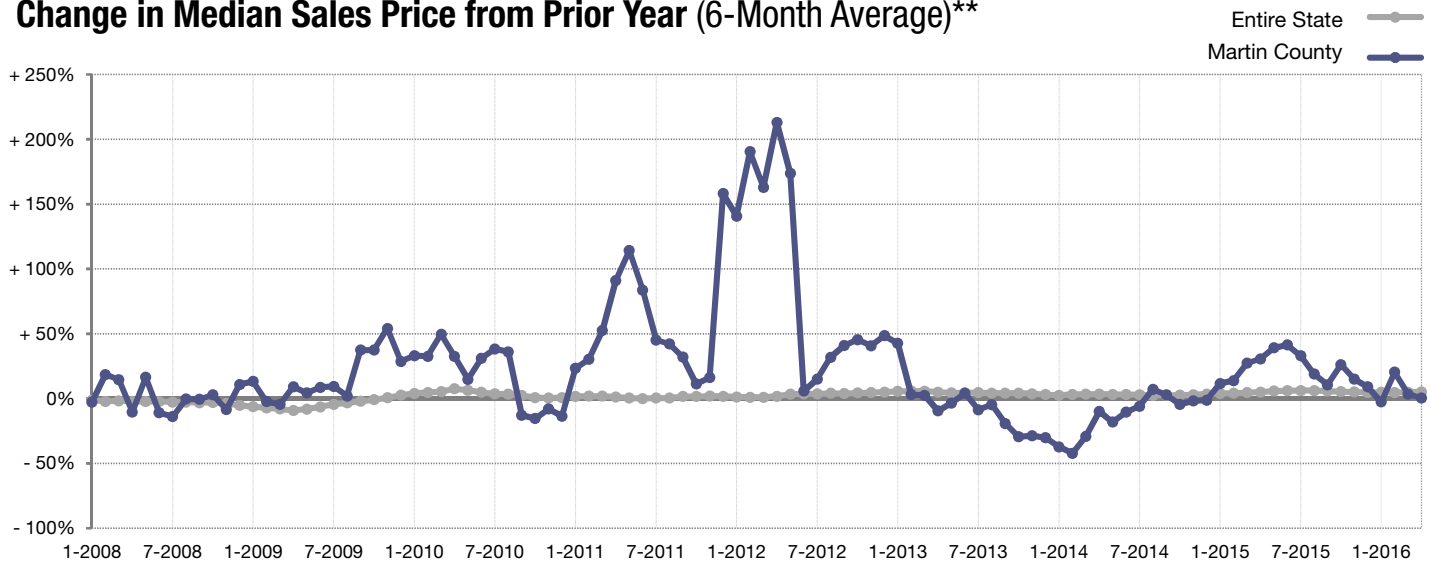
Change in  
Median Sales Price

	April			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
New Listings	9	10	+ 11.1%	21	33	+ 57.1%
Closed Sales	8	6	- 25.0%	18	24	+ 33.3%
Median Sales Price	\$75,200	<b>\$93,000</b>	+ 23.7%	\$86,950	<b>\$77,000</b>	- 11.4%
Percent of Original List Price Received at Sale*	95.3%	<b>96.7%</b>	+ 1.4%	92.5%	<b>91.4%</b>	- 1.3%
Months Supply of Inventory	7.6	<b>6.2</b>	- 18.5%	--	--	--
Inventory of Homes for Sale	35	<b>30</b>	- 14.3%	--	--	--

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).  
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