

Local Market Update – April 2016

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Lawrence County

+ 20.0%

+ 36.0%

- 4.1%

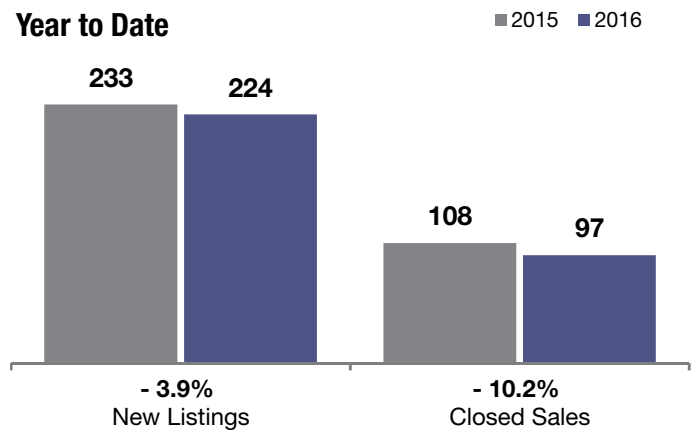
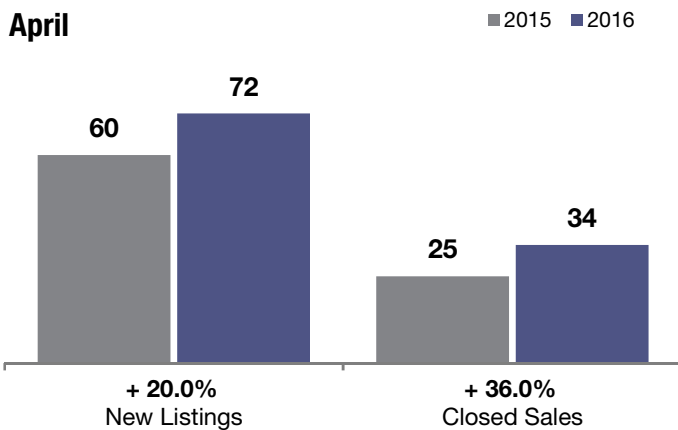
Change in
New Listings

Change in
Closed Sales

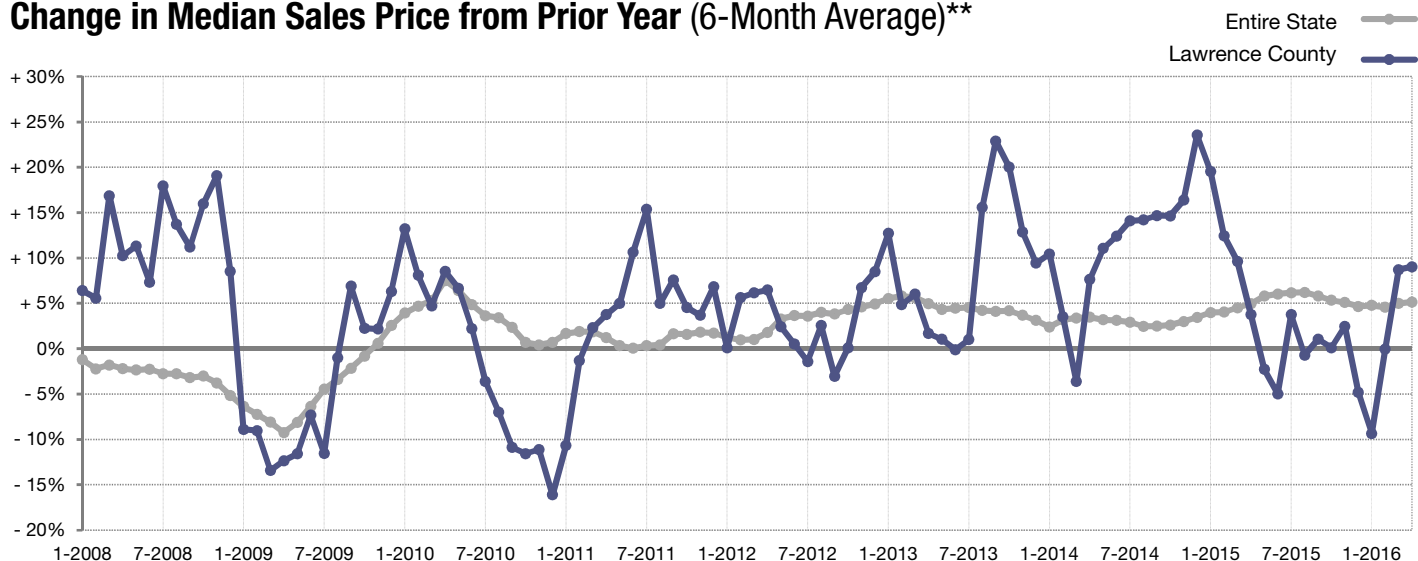
Change in
Median Sales Price

	April			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
New Listings	60	72	+ 20.0%	233	224	- 3.9%
Closed Sales	25	34	+ 36.0%	108	97	- 10.2%
Median Sales Price	\$107,900	\$103,500	- 4.1%	\$75,000	\$100,000	+ 33.3%
Percent of Original List Price Received at Sale*	90.7%	93.2%	+ 2.8%	92.1%	94.3%	+ 2.5%
Months Supply of Inventory	8.7	7.4	- 14.4%	--	--	--
Inventory of Homes for Sale	299	254	- 15.1%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by ShowingTime 10K.