

Local Market Update – April 2016

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Jefferson County

+ 2.0%

Change in
New Listings

- 15.4%

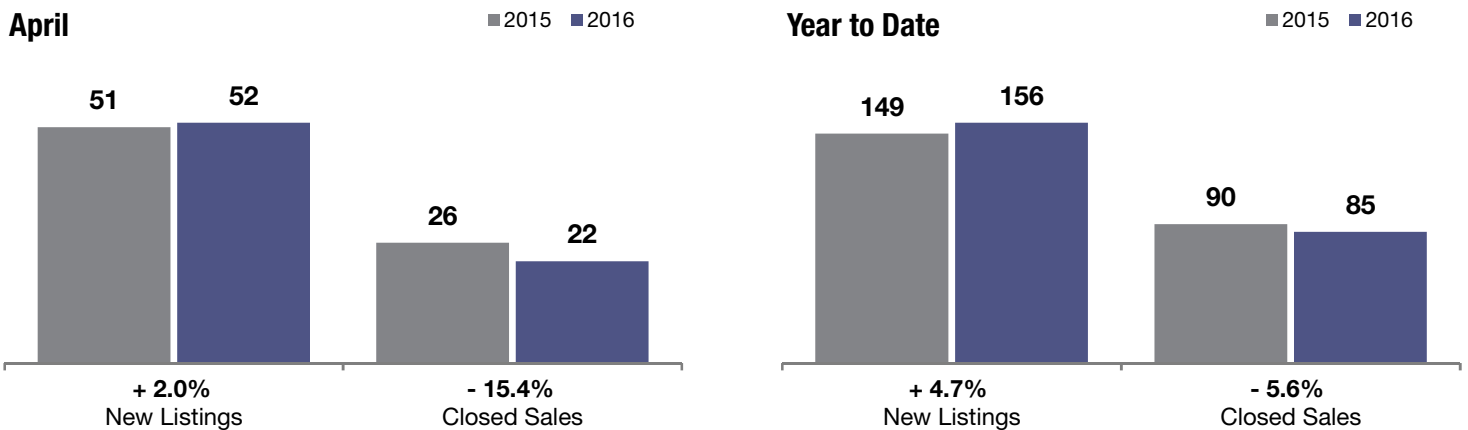
Change in
Closed Sales

+ 40.8%

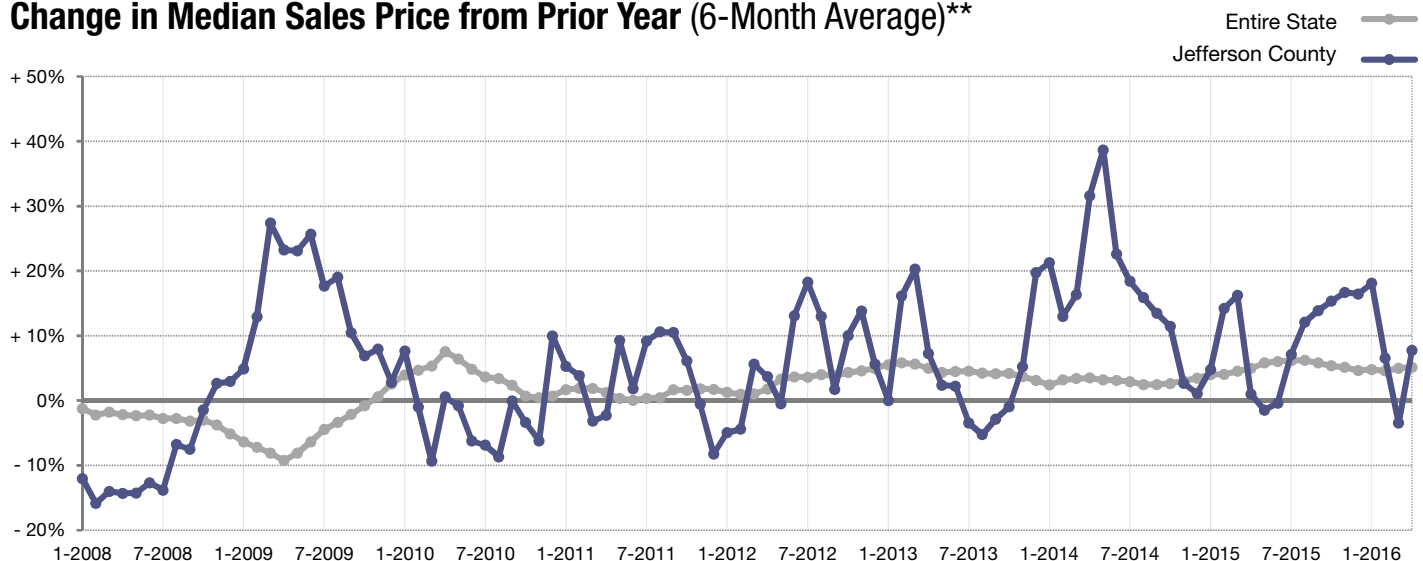
Change in
Median Sales Price

	April			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
New Listings	51	52	+ 2.0%	149	156	+ 4.7%
Closed Sales	26	22	- 15.4%	90	85	- 5.6%
Median Sales Price	\$90,000	\$126,750	+ 40.8%	\$106,450	\$106,500	+ 0.0%
Percent of Original List Price Received at Sale*	92.3%	93.6%	+ 1.4%	90.6%	91.0%	+ 0.4%
Months Supply of Inventory	7.3	7.7	+ 5.6%	--	--	--
Inventory of Homes for Sale	173	182	+ 5.2%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).
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