

Local Market Update – April 2016

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Henry County

- 19.7%

+ 25.8%

- 0.5%

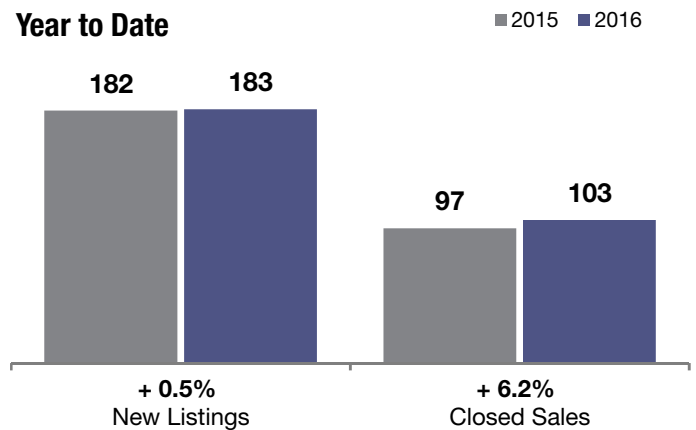
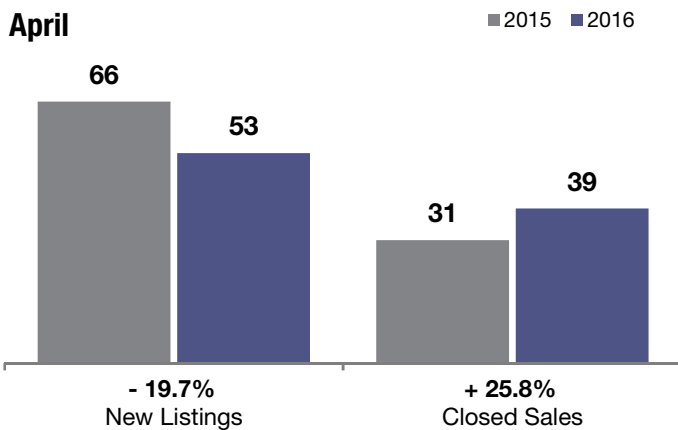
Change in
New Listings

Change in
Closed Sales

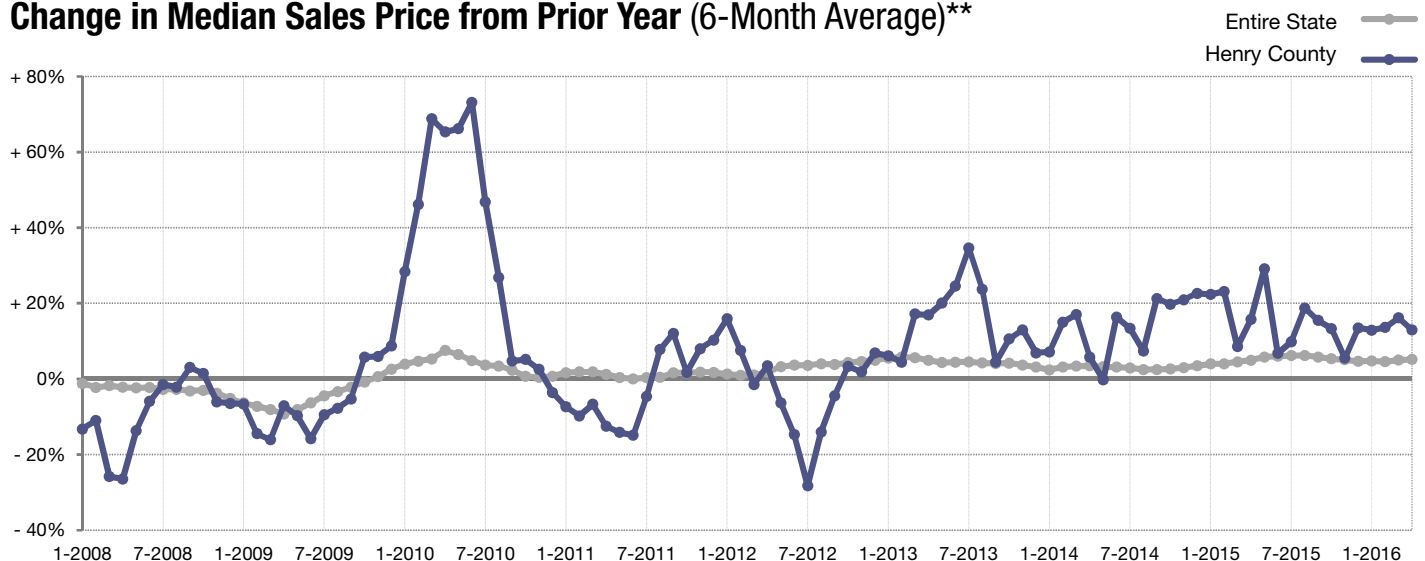
Change in
Median Sales Price

	April			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
New Listings	66	53	- 19.7%	182	183	+ 0.5%
Closed Sales	31	39	+ 25.8%	97	103	+ 6.2%
Median Sales Price	\$73,900	\$73,500	- 0.5%	\$58,250	\$69,500	+ 19.3%
Percent of Original List Price Received at Sale*	90.9%	92.5%	+ 1.8%	92.3%	90.1%	- 2.4%
Months Supply of Inventory	6.8	6.3	- 7.1%	--	--	--
Inventory of Homes for Sale	206	182	- 11.7%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by ShowingTime 10K.