

Local Market Update – April 2016

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Hancock County

- 14.4%

Change in
New Listings

- 1.8%

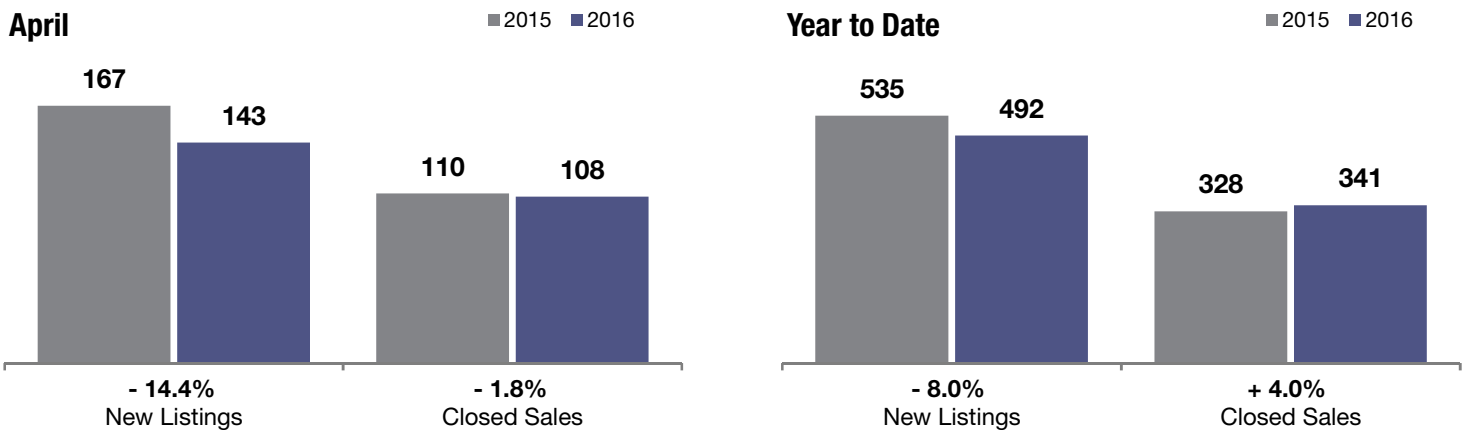
Change in
Closed Sales

+ 1.0%

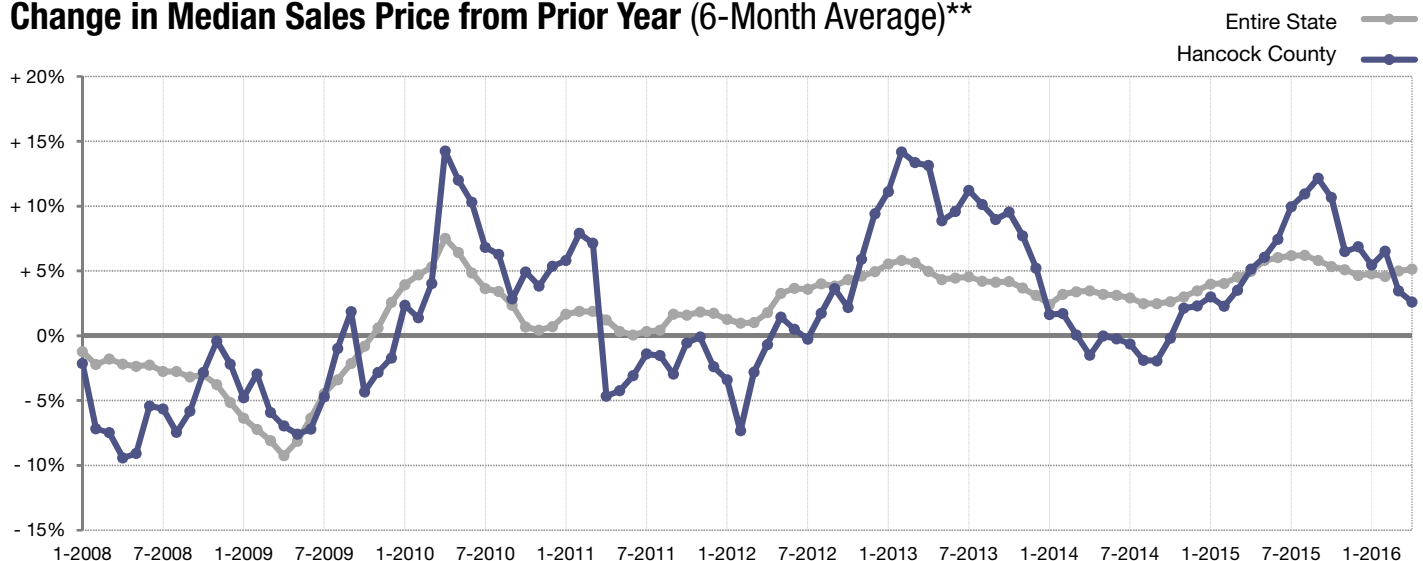
Change in
Median Sales Price

	April			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
New Listings	167	143	- 14.4%	535	492	- 8.0%
Closed Sales	110	108	- 1.8%	328	341	+ 4.0%
Median Sales Price	\$149,450	\$151,000	+ 1.0%	\$138,000	\$146,000	+ 5.8%
Percent of Original List Price Received at Sale*	95.4%	95.4%	- 0.0%	93.8%	94.7%	+ 0.9%
Months Supply of Inventory	4.4	3.2	- 26.5%	--	--	--
Inventory of Homes for Sale	432	338	- 21.8%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by ShowingTime 10K.